



## Seaspan Reports Fourth Quarter and Full Year 2018 Results

March 5, 2019

**Achieves record annual Revenue, Operating Earnings and Cash Flow from Operations,  
Closes the Second Fairfax Investment of \$500 million, and  
Takes steps to increase the number of unencumbered vessels to 32**

HONG KONG, March 5, 2019 /PRNewswire/ - Seaspan Corporation ("Seaspan") (NYSE: SSW) announced today its financial results for the quarter and year ended December 31, 2018.



### Highlights for the Fourth Quarter & Full Year 2018 & Year-to-Date 2019:

- Earnings per diluted share of \$0.25 for the fourth quarter and \$1.31 for the full year
- Record quarterly and annual operating earnings of \$134.4 million for the fourth quarter and \$469.9 million for the full year
- Record quarterly and annual cash flows from operations of \$149.3 million for the fourth quarter and \$483.9 million for the full year
- Achieved vessel utilization of 97.3% for the fourth quarter and 97.8% for the full year
- Executed plan to increase the pool of unencumbered assets from 18 to 32 vessels (eight of which are in the process of being unencumbered) through prepayment of two credit facilities, including one credit facility prepaid subsequent to quarter end
- Agreed to install scrubbers on ten large vessels with two leading charterers; Seaspan will be compensated i) as costs are incurred on five vessels and ii) through an increase in charter rates on the other five vessels

### Comments from Management

Bing Chen, President and Chief Executive Officer of Seaspan, commented, "2018 has been a year of transformation for Seaspan. We started out the year with our largest acquisition to date – GCI – which was seamlessly integrated into Seaspan, and helped us grow 2018 revenue by 32% over the prior year. With continued commitment from our founding shareholders, the Washington Family, we have added Fairfax Financial Holdings as a strategic financial partner. As of January 2019, Fairfax has invested \$1 billion into Seaspan, and in the process became our largest shareholder. Throughout 2018, we worked relentlessly to strengthen our trademark operational excellence; in fact, this year marked our safest year on record, as measured by lost time injury frequency. Finally, we established a new leadership team during the year which, in partnership with the board of directors, has done an outstanding job of guiding the organization to achieve our targets. This remarkable year would not have been possible without each of our 4,600+ employees, and the partnership of our customers. Together, we have set the stage for a prosperous future for Seaspan."

Ryan Courson, Chief Financial Officer, added, "Throughout 2018 and into 2019, we have made significant progress in strengthening our balance sheet. Since the beginning of 2018, we have raised approximately \$1.5 billion of capital, and in the process have substantially increased our equity capital base and improved our flexibility via our growing unencumbered fleet and committed corporate revolving credit facility. We will continue to augment our financial strength, while focusing on thoughtful capital allocation to position the business for long-term value creation."

### Significant Developments in the Fourth Quarter

#### Debt Repayment

In November 2018, Seaspan made a repayment of \$36.5 million for the remaining principal balance of one of its secured credit facilities; as a result, six vessels were unencumbered subsequent to year-end.

#### Senior Unsecured Notes

In December 2018, Seaspan repurchased approximately \$17.5 million aggregate principal amount of its 6.375% senior unsecured notes due 2019.

### Investment in Swiber Holdings Limited

On October 3, 2018, Seaspan entered into a binding term sheet to invest up to \$200.0 million in Swiber Holdings Limited ("Swiber"). Subject to the terms and conditions to be set forth in a definitive transaction agreement, upon closing, Seaspan anticipates acquiring an 80% post-restructured equity interest in Swiber for \$20.0 million and, after meeting certain milestones, an additional \$180.0 million would be invested in Swiber's LNG-to-power project in Vietnam.

### Recent Additions to Senior Management

In October 2018, Seaspan appointed Torsten Holst Pedersen as Executive Vice-President, Ship Management.

### Subsequent Events

#### Registration of Washington Family Class A Common Shares

On January 14, 2019, Seaspan entered into a registration rights agreement (the "Washington Registration Rights Agreement") with various affiliates of the Washington family (the "Washington Shareholders"). Pursuant to the Washington Registration Rights Agreement, Seaspan agreed to file a registration statement covering the resale of the Washington Shareholders' Class A Common Shares, and a registration statement on Form F-3 was filed with the U.S. Securities and Exchange Commission (the "SEC") on January 18, 2019. For additional information regarding the Washington Registration Rights Agreement, please read our Report on Form 6-K furnished to the SEC on January 15, 2019.

"The share registration noted was simply an administrative task. The Washington family is not selling any of its shares, and it remains one of the largest shareholders of Seaspan Corporation. I will continue to serve on Seaspan's Board of Directors and remain committed to the long-term strategy of the Company," said Larry Simkins, a member of the Board of Directors of Seaspan and President of The Washington Companies.

#### Closing of Second Fairfax Investment of \$500 million

On January 15, 2019, Seaspan closed its previously announced transaction (the "Second Fairfax Investment") with Fairfax Financial Holdings Limited ("Fairfax"), whereby Seaspan received proceeds of \$500 million in exchange for \$250 million aggregate principal amount of 5.50% Senior Notes due 2026 (the "2026 Notes"), and 38.5 million Class A Common Shares, which were issued in exchange for Fairfax's immediate exercise of warrants (the "2019 Warrants"). The aggregate purchase price of the 2026 Notes and the 2019 Warrants was \$250 million and the proceeds from exercise of the 2019 Warrants was an additional \$250 million.

### Summary of Fairfax Investments<sup>(1)</sup>

Investment	Date Issued/Exercised	Gross Proceeds to Seaspan
2025 Notes	February 14, 2018	\$250 million
2018 Warrants	July 16, 2018	\$250 million
2026 Notes	January 15, 2019	\$250 million
2019 Warrants	January 15, 2019	\$250 million

<sup>(1)</sup> Does not include the 25 million seven year warrants outstanding as of the date hereof

### Debt Repayment

On January 16, 2019, Seaspan made a repayment of \$147.0 million for the remaining principal balance on a secured credit facility. As a result of the repayment, eight vessels will be unencumbered, subject to the completion of the associated collateral release documentation. As of March 5, 2019, Seaspan has 32 unencumbered vessels (with collateral in the process of being released with respect to eight of these).

### Distribution

The Board of Directors declared a quarterly distribution in the amount of \$0.125 per share for its Class A Common Shares, paid on January 30, 2019 to shareholders of record as at the close of business on January 14, 2019. Regular quarterly dividends on the Preferred Shares Series D, Series E, Series G, Series H and Series I were also declared.

### Class A Common Shares Outstanding

As of February 28, 2019, there were 215,474,629 Class A Common Shares outstanding.

### Results for the Quarter and Year Ended December 31, 2018

#### Financial Results

The following table summarizes Seaspan's consolidated financial results for the quarter ended and year ended December 31, 2018 and 2017:

Financial Summary (in millions of US dollars, except earnings per share amount)	Quarter Ended		Year Ended	
	December 31,		December 31,	
	2018	2017	2018	2017
Revenue	\$ 294.9	\$ 214.4	\$ 1,096.3	\$ 831.3
Ship operating expense	55.6	48.1	219.3	183.9
Depreciation and amortization expense	64.7	50.4	245.8	199.9
General and administrative expense	7.1	11.1	31.6	40.1
Operating lease expense	33.2	30.6	129.7	115.5
Operating earnings	134.4	80.6	469.9	303.1
Interest expense and amortization of deferred financing fees	57.6	31.3	212.1	116.4
Net earnings	63.1	58.6	278.8	175.2
Net earnings to common shareholders	44.9	42.4	207.6	110.8
Earnings per share, diluted	0.25	0.34	1.31	0.94
Cash from operating activities	149.3	89.0	483.9	323.2

### Ownership Days, Operating Days and Vessel Utilization

Ownership days are the number of days a vessel is owned and available for charter. Operating days are the number of days a vessel is available to the charterer for use.

The primary driver of ownership days are the increases or decreases in the number of vessels owned, while the drivers of operating days are ownership days and the number of days the vessels are off-hire.

Ownership days increased by 1,939 days and 5,257 days for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. These increases were primarily due to the addition of 16 vessels acquired through the acquisition of Greater China Intermodal Investments LLC ("GCI"), which contributed 1,472 days and 4,688 days, respectively. The remainder of the increase was due to 2018 vessel deliveries and acquisitions and partially offset by vessel disposals.

Vessel utilization represents the number of operating days as a percentage of ownership days.

The following table summarizes Seaspan's vessel utilization by quarter and for the year ended December 31, 2018 and 2017:

	2017				2018				Year Ended	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2017	2018
<b>Vessel Utilization:</b>										
Ownership Days <sup>(1)</sup>	7,917	8,037	8,148	7,905	8,030	9,546	9,844	9,844	32,007	37,264
Less Off-hire Days:										
Scheduled 5-Year Survey	—	—	—	—	(104)	—	(8)	(22)	—	(134)
Unscheduled Off-hire <sup>(2)</sup>	(662)	(142)	(254)	(319)	(149)	(137)	(146)	(240)	(1,377)	(672)
<b>Operating Days<sup>(1)</sup></b>	<b>7,255</b>	<b>7,895</b>	<b>7,894</b>	<b>7,586</b>	<b>7,777</b>	<b>9,409</b>	<b>9,690</b>	<b>9,582</b>	<b>30,630</b>	<b>36,458</b>
<b>Vessel Utilization</b>	<b>91.6 %</b>	<b>98.2 %</b>	<b>96.9 %</b>	<b>96.0 %</b>	<b>96.8 %</b>	<b>98.6 %</b>	<b>98.4 %</b>	<b>97.3 %</b>	<b>95.7 %</b>	<b>97.8 %</b>

(1) Operating and ownership days include leased vessels and exclude vessels under bareboat charter.

(2) Unscheduled off-hire includes days related to vessels being off-charter.

Vessel utilization increased for the quarter and year ended December 31, 2018, compared to the same periods in 2017. The increases in utilization were primarily due to a large decrease in the number of unscheduled off-hire days in combination with the higher utilization of vessels acquired from GCI. During the year ended December 31, 2018, Seaspan completed dry-dockings for seven 2500 TEU vessels, one 3500 TEU vessel and one 4250 TEU vessel, one of which occurred while the vessel was off-charter.

#### Revenue

Revenue increased by 37.6% to \$294.9 million and by 31.9% to \$1,096.3 million for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. The increases in revenue were primarily due to the additional operating days from the acquisition of vessels from the GCI transaction, 2018 vessel deliveries and higher average charter rates for vessels that were on short-term charters.

The increase in operating days and the related financial impact thereof for the quarter and year ended December 31, 2018, relative to the same periods in 2017, is attributable to the following:

	Quarter Ended December 31, 2018			Year Ended December 31, 2018		
	Ownership Days Impact	Operating Days Impact	\$ Impact (in millions of US dollars)	Ownership Days Impact	Operating Days Impact	\$ Impact (in millions of US dollars)
Addition of 16 vessels from acquisition of GCI	1,472	1,472	\$ 54.3	4,688	4,688	\$ 169.9
2018 vessel deliveries and acquisitions	552	552	12.2	1,551	1,551	31.7
Changes in daily charter hire rates and re-charters	—	—	11.7	—	—	31.0
Full period contribution for 2017 vessel deliveries	—	—	—	152	152	6.9
Unscheduled off-hire	—	79	1.4	—	705	8.1
Scheduled off-hire	—	(22)	(0.2)	—	(134)	(2.1)
Vessel disposals	(85)	(85)	(0.6)	(1,134)	(1,134)	(3.9)
Interest income from leasing	—	—	3.3	—	—	28.9
Other	—	—	(1.6)	—	—	(5.5)
<b>Total</b>	<b>1,939</b>	<b>1,996</b>	<b>\$ 80.5</b>	<b>5,257</b>	<b>5,828</b>	<b>\$ 265.0</b>

#### Ship Operating Expense

Ship operating expense increased by 15.6% to \$55.6 million and by 19.2% to \$219.3 million for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. The increases were primarily due to an increase in ownership days from the acquisition of vessels from the GCI transaction and 2018 vessel deliveries as well as higher bulk purchasing of vessel stores and spare parts. The increase in ship operating expense for the year ended December 31, 2018 was also due to the increase in planned maintenance required for certain vessels less than 8500 TEU in size.

	2017				2018				Year Ended	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2017	2018
<b>Operating Cost:</b>										
Ownership Days <sup>(1)</sup>	7,917	8,037	8,148	7,905	8,030	9,546	9,844	9,844	32,007	37,264
Vessel Operating Costs (in millions of US dollars)	\$ 45.6	\$ 44.8	\$ 45.4	\$ 48.1	\$ 49.5	\$ 58.8	\$ 55.4	\$ 55.6	\$ 183.9	\$ 219.3

<b>Operating Cost per Ownership Day</b>	<b><u>\$ 5,761</u></b>	<b><u>\$ 5,577</u></b>	<b><u>\$ 5,569</u></b>	<b><u>\$ 6,086</u></b>	<b><u>\$ 6,170</u></b>	<b><u>\$ 6,156</u></b>	<b><u>\$ 5,624</u></b>	<b><u>\$ 5,648</u></b>	<b><u>\$ 5,746</u></b>	<b><u>\$ 5,884</u></b>
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(1) Ownership days include leased vessels and exclude vessels under bareboat charter.

#### Depreciation and Amortization Expense

Depreciation and amortization expense increased by 28.5% to \$64.7 million and by 22.9% to \$245.8 million for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. The increases were primarily due to an increase in ownership days from the acquisition of vessels from the GCI transaction and 2018 vessel deliveries.

#### General and Administrative Expense

General and administrative expense decreased by 36.2%, to \$7.1 million and by 21.3% to \$31.6 million for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. For the quarter ended December 31, 2018, the decrease was primarily due to share-based compensation expense relating to the accelerated vesting of restricted shares and cancellation of performance share units in 2017. For the year ended December 31, 2018, the decrease was primarily due to share-based compensation expense to the chairman of the board and the former chief executive officer, partially offset by a transition payment to the former chief financial officer in 2018.

#### Operating Lease Expense

Operating lease expense increased by 8.6% to \$33.2 million and by 12.3% to \$129.7 million for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. The increases were primarily due to an increase in LIBOR.

#### Interest Expense and Amortization of Deferred Financing Fees

The following table summarizes Seaspan's borrowings:

(in millions of US dollars)	As at December 31,	
	2018	2017
Long-term debt, excluding deferred financing fees:		
Revolving credit facilities	\$ 788.2	\$ 854.1
Term loan credit facilities	2,158.7	1,196.0
Senior unsecured notes	400.4	418.0
2025 Notes	250.0	—
Discount and fair value adjustment	(85.7)	—
Long-term obligations under capital lease, excluding deferred financing fees	647.7	648.8
Total borrowings	4,159.3	3,116.9
Less: Vessels under construction	—	(146.4)
Operating borrowings	<u>\$ 4,159.3</u>	<u>\$ 2,970.5</u>

Interest expense and amortization of deferred financing fees increased by \$26.3 million to \$57.6 million and by \$95.7 million to \$212.1 million for the quarter and year ended December 31, 2018, respectively, compared to the same periods in 2017. The increases were primarily due to the debt assumed as part of the acquisition of GCI, an increase in operating debt for delivered vessels, the issuance of the February 2018 debentures to Fairfax and an increase in LIBOR.

#### Change in Fair Value of Financial Instruments

The change in fair value of financial instruments resulted in a loss of \$14.3 million for the quarter ended and a gain of \$15.5 million year ended December 31, 2018, respectively. The loss for the quarter ended December 31, 2018 was primarily due to a decrease in the forward LIBOR curve as it relates to the interest rate swaps during the period. The gain for the year ended December 31, 2018 was primarily due to an increase in the forward LIBOR curve as it relates to interest rate swaps during the period. Included in the change in fair value is the unrealized change in fair value of \$5.4 million loss and \$57.4 million gain for the quarter and year ended December 31, 2018, respectively, compared to a gain of \$19.4 million and \$44.1 million for the comparative periods in the prior year.

#### Liquidity and Unencumbered Vessels<sup>(1)</sup>

As of December 31, 2018, Seaspan had total liquidity of \$507.3 million, consisting of \$357.3 million of cash and cash equivalents and \$150.0 million available under our committed two year revolving credit facility. Additionally, as of March 5, 2019, Seaspan's unencumbered asset pool included 32 vessels (eight of which are in the process of being unencumbered).

<u>TEU Class</u>	<u>Vessel Count</u>
2500	10
3500	2
4250	14
8500	2
9600	2
10000	2
<b>Total</b>	<b>32</b>

(1) Includes vessels securing debt which was repaid in January 2019, pending completion of collateral release documentation.

#### Working Capital

At December 31, 2018, Seaspan had a working capital deficiency of \$475.6 million, which includes \$320.4 million of senior unsecured notes maturing in April 2019. This deficiency is addressed by the closing of the Second Fairfax Investment on January 15, 2019 in which Seaspan received gross proceeds of \$500.0 million.

## **About Seaspac**

Seaspac is the leading independent charter owner of containerships with industry leading ship management services. Seaspac charters its vessels primarily pursuant to long-term, fixed-rate, time charters from the world's largest container shipping liners. Seaspac's operating fleet consists of 112 containerships with a total capacity of more than 900,000 TEU, an average age of approximately six years and an average remaining lease period of approximately four years, on a TEU weighted basis.

Seaspac has the following securities listed on The New York Stock Exchange:

<u>Symbol</u>	<u>Description</u>
SSW	Class A Common Shares
SSW PR D	Series D Preferred Shares
SSW PR E	Series E Preferred Shares
SSW PR G	Series G Preferred Shares
SSW PR H	Series H Preferred Shares
SSW PR I	Series I Preferred Shares
SSWN	6.375% Senior Unsecured Notes due 2019
SSWA	7.125% Senior Unsecured Notes due 2027
SSW25	5.500% Senior Notes due 2025

## **Conference Call and Webcast**

Seaspac will host a conference call and webcast presentation for investors, analysts, and interested parties to discuss its fourth quarter and full year results on March 6, 2019 at 8:30 a.m. ET. Participants should call 1-877-246-9875 (US/Canada) or 1-707-287-9353 (International) and request the Seaspac call. The live webcast and slide presentation are available under "Events & Presentations" at [www.seaspacorp.com](http://www.seaspacorp.com).

A recording will be available at 1-855-859-2056 or 1-404-537-3406 (Conference passcode: 4980867).

### **SEASPAC CORPORATION UNAUDITED CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2018 AND 2017 (IN THOUSANDS OF US DOLLARS)**

	<u>December 31, 2018</u>	<u>December 31, 2017</u>
Assets		
Current assets:		
Cash and cash equivalents	\$ 357,327	\$ 253,176
Short-term investments	2,532	104
Accounts receivable	13,001	11,678
Loans to affiliate	—	36,100
Prepaid expenses and other	36,519	44,869
Gross investment in lease	44,348	35,478
Fair value of financial instruments	113	—
	<u>453,840</u>	<u>381,405</u>
Vessels	5,926,274	4,390,854
Vessels under construction	—	146,362
Gross investment in lease	817,631	687,896
Goodwill	75,321	75,321
Other assets	204,931	196,304
	<u>\$ 7,477,997</u>	<u>\$ 5,878,142</u>
Liabilities, Puttable Preferred Shares and Shareholders' Equity		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 70,211	\$ 63,220
Current portion of deferred revenue	55,915	55,367
Current portion of long-term debt	722,641	257,800
Current portion of long-term obligations under capital lease	48,384	43,912
Current portion of other long-term liabilities	32,243	23,635
	<u>929,394</u>	<u>443,934</u>
Deferred revenue	376,884	328,681
Long-term debt	2,764,900	2,192,833
Long-term obligations under capital lease	591,372	595,016
Other long-term liabilities	180,157	199,386
Fair value of financial instruments	127,172	168,860
	<u>4,969,879</u>	<u>3,928,710</u>
Puttable preferred shares	48,139	—
Shareholders' equity:		
Share capital	2,102	1,646
Treasury shares	(371)	(377)
Additional paid in capital	3,126,457	2,752,988
Deficit	(645,638)	(781,137)
Accumulated other comprehensive loss	<u>(22,571)</u>	<u>(23,688)</u>

	2,459,979	1,949,432
	<u>\$ 7,477,997</u>	<u>\$ 5,878,142</u>

**SEASPAN CORPORATION**  
**UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS AND DEFICIT**  
**FOR THE QUARTER AND YEAR ENDED DECEMBER 31, 2018 AND 2017**  
**(IN THOUSANDS OF US DOLLARS, EXCEPT SHARE AND PER SHARE AMOUNTS)**

	Quarter Ended December 31,		Year Ended December 31,	
	2018	2017	2018	2017
Revenue	\$ 294,912	\$ 214,381	\$ 1,096,331	\$ 831,324
Operating expenses:				
Ship operating	55,594	48,108	219,270	183,916
Cost of services, supervision fees	—	650	—	1,300
Depreciation and amortization	64,716	50,359	245,801	199,938
General and administrative	7,071	11,082	31,565	40,091
Operating leases	33,176	30,554	129,747	115,544
Expenses related to customer bankruptcy	—	—	—	1,013
Gain on disposals	—	(6,998)	—	(13,604)
	<u>160,557</u>	<u>133,755</u>	<u>626,383</u>	<u>528,198</u>
Operating earnings	134,355	80,626	469,948	303,126
Other expenses (income):				
Interest expense and amortization of deferred financing fees	57,587	31,328	212,065	116,389
Interest income	(1,304)	(1,113)	(4,197)	(4,558)
Acquisition related gain on contract settlement	—	—	(2,430)	—
Change in fair value of financial instruments	14,285	(6,840)	(15,490)	12,631
Equity income on investment	—	(1,796)	(1,216)	(5,835)
Other expenses	690	494	2,418	9,262
	<u>71,258</u>	<u>22,073</u>	<u>191,150</u>	<u>127,889</u>
<b>Net earnings</b>	<b>\$ 63,097</b>	<b>\$ 58,553</b>	<b>\$ 278,798</b>	<b>\$ 175,237</b>
Dividends - preferred shares	(18,163)	(16,163)	(71,229)	(64,476)
Net earnings attributable to common shares	<u>\$ 44,934</u>	<u>\$ 42,390</u>	<u>\$ 207,569</u>	<u>\$ 110,761</u>
Weighted average number of shares, basic	177,269	127,385	154,848	117,524
Effect of dilutive securities:				
Share-based compensation	132	127	91	81
Fairfax warrants	937	—	3,129	—
Weighted average number of shares, diluted	<u>178,338</u>	<u>127,512</u>	<u>158,068</u>	<u>117,605</u>
Earnings per share, basic	<u>\$ 0.25</u>	<u>\$ 0.34</u>	<u>\$ 1.34</u>	<u>\$ 0.94</u>
Earnings per share, diluted	<u>\$ 0.25</u>	<u>\$ 0.34</u>	<u>\$ 1.31</u>	<u>\$ 0.94</u>

**SEASPAN CORPORATION**  
**UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**FOR THE QUARTER AND YEAR ENDED DECEMBER 31, 2018 AND 2017**  
**(IN THOUSANDS OF US DOLLARS)**

	Quarter Ended December 31,		Year Ended December 31,	
	2018	2017	2018	2017
<b>Net earnings</b>	<b>\$ 63,097</b>	<b>\$ 58,553</b>	<b>\$ 278,798</b>	<b>\$ 175,237</b>
Other comprehensive income:				
Amounts reclassified to net earnings during the period relating to cash flow hedging instruments	270	380	1,117	2,859
<b>Comprehensive income</b>	<b><u>\$ 63,367</u></b>	<b><u>\$ 58,933</u></b>	<b><u>\$ 279,915</u></b>	<b><u>\$ 178,096</u></b>

**SEASPAN CORPORATION**  
**UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE QUARTER AND YEAR ENDED DECEMBER 31, 2018 AND 2017**  
**(IN THOUSANDS OF US DOLLARS)**

	Quarter Ended December 31,		Year Ended December 31,	
	2018	2017	2018	2017
Cash from (used in):				
Operating activities:				
Net earnings	\$ 63,097	\$ 58,553	\$ 278,798	\$ 175,237
Items not involving cash:				
Depreciation and amortization	64,716	50,359	245,801	199,938
Share-based compensation	1,229	5,149	3,134	17,526
Amortization of deferred financing fees, debt discount and fair value of long-term debt	5,664	3,081	19,947	11,899
Amounts reclassified from other comprehensive loss to interest expense	79	103	333	1,927
Unrealized change in fair value of financial instruments	5,389	(19,392)	(57,445)	(44,060)
Acquisition related gain on contract settlement	—	—	(2,430)	—
Equity income on investment	—	(1,796)	(1,216)	(5,835)
Amortization of acquired revenue contracts	2,656	1,329	8,117	4,511
Operating leases	(5,902)	(5,911)	(23,594)	(22,589)
Gain on disposals	—	(6,998)	—	(13,604)
Other	4	116	16	6,690
Changes in assets and liabilities	12,416	4,358	12,390	(8,421)
Cash from operating activities	<u>149,348</u>	<u>88,951</u>	<u>483,851</u>	<u>323,219</u>
Financing activities:				
Common shares issued, net of issuance costs	—	39,598	—	118,966
Preferred shares issued, net of issuance costs	(40)	2,690	144,375	2,690
Draws on credit facilities	—	—	325,600	—
Repayment of credit facilities	(109,002)	(185,553)	(469,662)	(455,005)
2025 Notes and 2018 Warrants issued	—	—	250,000	—
Senior unsecured notes issued	—	80,000	—	80,000
Draws on long-term obligations under capital lease	—	39,923	46,964	176,254
Repayment of long-term obligations under capital lease	(12,468)	(6,706)	(48,140)	(26,198)
Common shares repurchased, including related expenses	—	—	—	—
Senior unsecured notes repurchased, including related expenses	(17,529)	(3,953)	(17,529)	(7,075)
Proceeds from exercise of 2018 Warrants	—	—	250,000	—
Redemption of Series F preferred shares	—	—	(143,430)	—
Financing fees	(254)	(5,054)	(16,122)	(8,226)
Dividends on common shares	(21,580)	(8,419)	(49,937)	(61,830)
Dividends on preferred shares	(16,085)	(16,103)	(65,765)	(64,416)
Net proceeds from sale-leaseback of vessels	—	—	—	90,753
Cash from (used in) financing activities	<u>(176,958)</u>	<u>(63,577)</u>	<u>206,354</u>	<u>(154,087)</u>
Investing activities:				
Expenditures for vessels	(2,562)	(102,793)	(318,740)	(338,518)
Short-term investments	(27)	—	(2,428)	307
Net proceeds from vessel disposals	—	18,753	—	37,091
Loans to affiliate	427	(546)	—	(2,677)
Repayment of loans to affiliate	—	546	—	22,325
Other assets	(3,927)	(2,488)	(1,417)	(2,384)
Acquisition of GCI	—	—	(333,581)	—
Cash acquired from GCI acquisition	—	—	70,121	—
Cash used in investing activities	<u>(6,089)</u>	<u>(86,528)</u>	<u>(586,045)</u>	<u>(283,856)</u>
Increase (decrease) in cash, cash equivalents and restricted cash	(33,699)	(61,154)	104,160	(114,724)
Cash, cash equivalents and restricted cash, beginning of period	405,095	328,390	267,236	381,960
Cash, cash equivalents and restricted cash, end of period	<u>\$ 371,396</u>	<u>\$ 267,236</u>	<u>\$ 371,396</u>	<u>\$ 267,236</u>

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated balance sheets that sum to the amounts shown in the consolidated statements of cash flows:

	December 31,	
	2018	2017
Cash and cash equivalents	\$ 357,327	\$ 253,176
Restricted cash included in other assets	14,069	14,060
Total cash, cash equivalents and restricted cash shown in the consolidated statements of cash flows	<u>\$ 371,396</u>	<u>\$ 267,236</u>

## STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This release contains forward-looking statements (as such term is defined in Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act) concerning Seaspan's operations, cash flows, and financial position, including, in particular, the likelihood of its success in developing and expanding its business. Statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "continue," "expects," "anticipates," "intends," "plans," "believes," "estimates," "projects," "forecasts," "will," "may," "potential," "should" and similar expressions are forward-looking statements. These forward-looking statements represent Seaspan's estimates and assumptions only as of the date of this release and are not intended to give any assurance as to future results. As a result, you are cautioned not to rely on any forward-looking statements. Forward-looking statements appear in a number of places in this release. Although these statements are based upon assumptions Seaspan believes to be reasonable based upon available information, they are subject to risks and uncertainties. These risks and uncertainties include, but are not limited to:

- future growth prospects and ability to expand Seaspan's business;
- Seaspan's expectations as to impairments of its vessels, including the timing and amount of currently anticipated impairments;
- the future valuation of Seaspan's vessels and goodwill;
- potential acquisitions, vessel financing arrangements and other investments, and Seaspan's expected risks and benefits from such transactions;
- future time charters and vessel deliveries, including future long-term charters for certain existing vessels;
- estimated future capital expenditures needed to preserve the operating capacity of Seaspan's fleet including, its capital base, and comply with regulatory standards, its expectations regarding future dry-docking and operating expenses, including ship operating expense and general and administrative expenses;
- Seaspan's expectations about the availability of vessels to purchase, the time it may take to construct new vessels, the delivery dates of new vessels, the commencement of service of new vessels under long-term time charter contracts and the useful lives of its vessels;
- availability of crew, number of off-hire days and dry-docking requirements;
- general market conditions and shipping market trends, including charter rates, increased technological innovation in competing vessels and other factors affecting supply and demand;
- Seaspan's financial condition and liquidity, including its ability to borrow and repay funds under its credit facilities, to refinance its existing facilities and to obtain additional financing in the future to fund capital expenditures, acquisitions and other general corporate activities;
- Seaspan's continued ability to meet its current liabilities as they become due;
- Seaspan's continued ability to maintain, enter into or renew primarily long-term, fixed-rate time charters with its existing customers or new customers;
- the potential for early termination of long-term contracts and Seaspan's potential inability to enter into, renew or replace long-term contracts;
- the introduction of new accounting rules for leasing and exposure to currency exchange rates and interest rate fluctuations;
- conditions inherent in the operation of ocean-going vessels, including acts of piracy;
- acts of terrorism or government requisition of Seaspan's containerships during periods of war or emergency;
- adequacy of Seaspan's insurance to cover losses that result from the inherent operational risks of the shipping industry;
- lack of diversity in Seaspan's operations and in the type of vessels in its fleet;
- conditions in the public equity market and the price of Seaspan's shares;
- Seaspan's ability to leverage to its advantage its relationships and reputation in the containership industry;
- changes in governmental rules and regulations or actions taken by regulatory authorities, and the effect of governmental regulations on Seaspan's business;
- the financial condition of Seaspan's customers, lenders, and other counterparties and their ability to perform their obligations under their agreements with us;
- Seaspan's continued ability to meet specified restrictive covenants and other conditions in its financing and lease arrangements, its notes and its preferred shares;
- any economic downturn in the global financial markets and export trade and increase in trade protectionism and potential negative effects of any recurrence of such disruptions on Seaspan's customers' ability to charter Seaspan's vessels and pay for Seaspan's services;
- the value of Seaspan's vessels and other factors or events that trigger impairment assessments or results;
- taxation of Seaspan's earnings and of distributions to its shareholders;
- Seaspan's exemption from tax on U.S. source international transportation income;
- the ability to bring claims in China and Marshall Islands, where the legal systems are not well-developed;
- potential liability from future litigation; and
- other factors detailed from time to time in Seaspan's periodic reports.

Forward-looking statements in this release are estimates and assumptions reflecting the judgment of senior management and involve known and unknown risks and uncertainties. These forward-looking statements are based upon a number of assumptions and estimates that are inherently subject to significant uncertainties and contingencies, many of which are beyond Seaspan's control. Actual results may differ materially from those expressed or implied by such forward-looking statements. Accordingly, these forward-looking statements should be considered in light of various important factors listed above and including, but not limited to, those set forth in "Item 3. Key Information—D. Risk Factors" in Seaspan's Annual Report for the year ended December 31, 2017 on Form 20-F filed on March 6, 2018 and in the "Risk Factors" in Reports on Form 6-K that are filed with the Securities and Exchange Commission from time to time relating to its quarterly financial results.

Seaspan does not intend to revise any forward-looking statements in order to reflect any change in Seaspan's expectations or events or circumstances that may subsequently arise. Seaspan expressly disclaims any obligation to update or revise any of these forward-looking statements, whether because of future events, new information, a change in Seaspan's views or expectations, or otherwise. You should carefully review and consider the various disclosures included in Seaspan's Annual Report and in Seaspan's other filings made with the Securities and Exchange Commission that attempt to advise interested parties of the risks and factors that may affect Seaspan's business, prospects and results of operations.

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