

Adjusted EBITDA Reconciliations – Starting from Revenue



Consolidated

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Revenue	\$224.8	\$281.7	\$295.0	\$294.9	\$285.3	\$275.4	\$282.7	\$288.0	\$308.4	\$363.8
Operating expenses	(49.5)	(58.8)	(55.4)	(55.6)	(57.7)	(55.9)	(56.8)	(59.3)	(59.8)	(67.0)
G&A expense	(7.3)	(9.1)	(8.1)	(7.1)	(8.8)	(6.9)	(7.7)	(9.8)	(10.4)	(19.8)
Operating lease expenses	(31.2)	(32.3)	(33.0)	(33.2)	(39.2)	(38.8)	(38.3)	(37.9)	(38.5)	(38.2)
Charter modification income	-	-	-	-	227.0	-	-	-	-	-
Change in contingent consideration asset	-	-	-	-	-	-	-	-	(3.3)	0.7
Acquisition related gain on contract settlement	2.4	-	-	-	-	-	-	-	-	-
Equity income on investment	1.2	-	-	-	-	-	-	-	-	-
Gain on sale	-	-	-	-	-	-	-	-	-	(0.6)
Adjusted EBITDA	\$140.4	\$181.5	\$198.4	\$199.0	\$406.6	\$173.8	\$180.0	\$181.0	\$196.4	\$238.9

Seaspan

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Revenue	\$224.8	\$281.7	\$295.0	\$294.9	\$285.3	\$275.4	\$282.7	\$288.0	\$292.5	\$303.8
Operating expenses	(49.5)	(58.8)	(55.4)	(55.6)	(57.7)	(55.9)	(56.8)	(59.3)	(56.8)	(56.7)
G&A expense	(7.3)	(9.1)	(8.1)	(7.1)	(8.8)	(6.9)	(7.7)	(9.8)	(8.5)	(6.4)
Operating lease expenses	(31.2)	(32.3)	(33.0)	(33.2)	(39.2)	(38.8)	(38.3)	(37.9)	(38.1)	(37.2)
Charter modification income	-	-	-	-	227.0	-	-	-	-	-
Acquisition related gain on contract settlement	2.4	-	-	-	-	-	-	-	-	-
Equity income on investment	1.2	-	-	-	-	-	-	-	-	-
Adjusted EBITDA	\$140.4	\$181.5	\$198.4	\$199.0	\$406.6	\$173.8	\$180.0	\$181.0	\$189.1	\$203.3

APR

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Revenue									\$15.9	\$60.0
Operating expenses									(3.0)	(10.3)
G&A expense									(3.8)	(10.3)
Operating lease expenses									(0.4)	(1.0)
Gain on sale									-	(0.6)
Adjusted EBITDA									\$8.7	\$38.0

Intercompany

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
G&A expense									\$1.9	(\$3.1)
Change in contingent consideration asset									(\$3.3)	\$0.7
Adjusted EBITDA									(\$1.4)	(\$2.4)

Funds from Operations Reconciliations – Starting from Adj. EBITDA



Consolidated

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Adjusted EBITDA	\$140.4	\$181.5	\$198.4	\$199.0	\$406.6	\$173.8	\$180.0	\$181.0	\$196.4	\$238.9
Preferred share dividends	(17.7)	(18.8)	(16.5)	(18.2)	(18.2)	(18.2)	(18.0)	(16.8)	(16.8)	(16.7)
Net interest expense and finance costs	(37.7)	(56.8)	(57.1)	(56.3)	(57.0)	(54.9)	(50.4)	(47.4)	(48.1)	(49.7)
Income tax expense	–	–	–	–	(0.3)	(0.3)	(0.1)	(0.6)	(1.9)	(6.1)
Cash swap payments	(11.3)	(12.4)	(9.4)	(8.9)	(7.6)	(7.9)	(22.5)	(3.8)	(4.0)	(4.9)
Other expense	(0.4)	(0.5)	(0.8)	(0.6)	(0.4)	(0.8)	(0.5)	(0.3)	(0.8)	(0.2)
FFO	\$73.3	\$93.0	\$114.6	\$115.0	\$323.1	\$91.7	\$88.5	\$112.1	\$124.8	\$161.3

Seaspan

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Adjusted EBITDA	\$140.4	\$181.5	\$198.4	\$199.0	\$406.6	\$173.8	\$180.0	\$181.0	\$189.1	\$203.3
Preferred share dividends	(17.7)	(18.8)	(16.5)	(18.2)	(18.2)	(18.2)	(18.0)	(16.8)	–	–
Net interest expense and finance costs	(37.7)	(56.8)	(57.1)	(56.3)	(57.0)	(54.9)	(50.4)	(47.4)	(47.0)	(45.6)
Tax	–	–	–	–	(0.3)	(0.3)	(0.1)	(0.6)	(0.4)	(0.3)
Cash swap payments	(11.3)	(12.4)	(9.4)	(8.9)	(7.6)	(7.9)	(22.5)	(3.8)	(4.0)	(4.9)
Other expense	(0.4)	(0.5)	(0.8)	(0.6)	(0.4)	(0.8)	(0.5)	(0.3)	(0.4)	(0.2)
FFO	\$73.3	\$93.0	\$114.6	\$115.0	\$323.1	\$91.7	\$88.5	\$112.1	\$137.3	\$152.3

APR

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Adjusted EBITDA									\$8.7	\$38.0
Net interest expense and finance costs									(1.8)	(5.4)
Tax									(1.5)	(5.8)
Other expenses									(0.4)	–
FFO									\$5.0	\$26.8

Intercompany

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Adjusted EBITDA									(\$1.4)	(\$2.4)
Preferred share dividends									(16.8)	(16.7)
Net interest expense and finance costs									0.7	1.3
FFO									(\$17.5)	(\$17.8)

Appendix

Adjusted EBITDA Reconciliations – Starting from Net Income



Consolidated

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings	\$67.7	\$68.0	\$80.0	\$63.1	\$285.3	\$40.0	\$43.0	\$70.8	\$51.9	\$82.7
Interest expense	39.0	57.3	58.2	57.6	60.1	58.0	52.4	48.5	49.5	50.8
Interest income	(1.3)	(0.5)	(1.1)	(1.3)	(3.1)	(3.1)	(2.0)	(1.1)	(1.4)	(1.1)
Income tax expense	–	–	–	–	0.3	0.3	0.1	0.6	1.9	6.1
Depreciation and amortization	53.9	62.1	65.1	64.7	62.5	63.4	63.9	64.4	72.2	88.5
Gains on sale	–	–	–	–	–	–	–	–	–	(0.6)
Loss on derivative instruments	(19.3)	(5.9)	(4.5)	14.3	1.1	14.4	22.1	(2.5)	24.8	7.0
Change in contingent consideration asset	–	–	–	–	–	–	–	–	(3.3)	0.7
Losses on foreign currency repatriation	–	–	–	–	–	–	–	–	–	4.6
Other expenses	0.4	0.5	0.8	0.6	0.4	0.8	0.5	0.3	0.8	0.2
Adjusted EBITDA	\$140.4	\$181.5	\$198.4	\$199.0	\$406.6	\$173.8	\$180.0	\$181.0	\$196.4	\$238.9

Seaspan

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings	\$67.7	\$68.0	\$80.0	\$63.1	\$285.3	\$40.0	\$43.0	\$70.8	\$49.9	\$77.5
Interest expense	39.0	57.3	58.2	57.6	60.1	58.0	52.4	48.5	47.9	45.9
Interest income	(1.3)	(0.5)	(1.1)	(1.3)	(3.1)	(3.1)	(2.0)	(1.1)	(0.9)	(0.3)
Income tax expense	–	–	–	–	0.3	0.3	0.1	0.6	0.4	0.3
Depreciation and amortization	53.9	62.1	65.1	64.7	62.5	63.4	63.9	64.4	66.6	72.7
Loss on derivative instruments	(19.3)	(5.9)	(4.5)	14.3	1.1	14.4	22.1	(2.5)	24.8	7.0
Other expenses	0.4	0.5	0.8	0.6	0.4	0.8	0.5	0.3	0.4	0.2
Adjusted EBITDA	\$140.4	\$181.5	\$198.4	\$199.0	\$406.6	\$173.8	\$180.0	\$181.0	\$189.1	\$203.3

APR

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings									(\$0.6)	\$7.0
Interest expense									2.3	6.2
Interest income									(0.5)	(0.8)
Income tax expense									1.5	5.8
Depreciation and amortization									5.6	15.8
Gains on sale									–	(0.6)
Losses on foreign currency repatriation									–	4.6
Other expenses									0.4	–
Adjusted EBITDA									\$8.7	\$38.0

Intercompany

(\$ millions)	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings									\$2.6	(\$1.8)
Interest expense									(\$0.7)	(\$1.3)
Change in contingent consideration asset									(\$3.3)	\$0.7
Adjusted EBITDA									(\$1.4)	(\$2.4)

Funds from Operations (FFO) Reconciliations – Starting from Net Income



Consolidated

<i>(\$ millions)</i>	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings	\$67.7	\$68.0	\$80.0	\$63.1	\$285.3	\$40.0	\$43.0	\$70.8	\$51.9	\$82.7
Preferred share dividends	(17.7)	(18.8)	(16.5)	(18.2)	(18.2)	(18.2)	(18.0)	(16.8)	(16.8)	(16.7)
Gains on sale	–	–	–	–	–	–	–	–	–	(0.6)
Unrealized change in fair value of derivative instruments	(30.6)	(18.3)	(13.9)	5.4	(6.5)	6.5	(0.4)	(6.3)	20.8	2.1
Change in contingent consideration asset	–	–	–	–	–	–	–	–	(3.3)	0.7
Loss on foreign currency repatriation	–	–	–	–	–	–	–	–	–	4.6
Depreciation and amortization	53.9	62.1	65.1	64.7	62.5	63.4	63.9	64.4	72.2	88.5
Funds from operations (FFO)	\$73.3	\$93.0	\$114.6	\$115.0	\$323.1	\$91.7	\$88.5	\$112.1	\$124.8	\$161.3
FFO per share, diluted	\$ 0.55	\$0.64	\$0.66	\$0.65	\$1.53	\$0.42	\$0.40	\$0.50	\$0.53	\$0.64

Seaspan

<i>(\$ millions, except per share amounts)</i>	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings	\$67.7	\$68.0	\$80.0	\$63.1	\$285.3	\$40.0	\$43.0	\$70.8	\$49.9	\$77.5
Preferred share dividends	(17.7)	(18.8)	(16.5)	(18.2)	(18.2)	(18.2)	(18.0)	(16.8)	–	–
Unrealized change in fair value of derivative instruments	(30.6)	(18.3)	(13.9)	5.4	(6.5)	6.5	(0.4)	(6.3)	20.8	2.1
Depreciation and amortization	53.9	62.1	65.1	64.7	62.5	63.4	63.9	64.4	66.6	72.7
Funds from operations (FFO)	\$73.3	\$93.0	\$114.6	\$115.0	\$323.1	\$91.7	\$88.5	\$112.1	\$137.3	\$152.3

APR

<i>(\$ millions, except per share amounts)</i>	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings									(\$0.6)	\$7.0
Preferred share dividends									–	–
Gains on sale									–	(0.6)
Loss on foreign currency repatriation									–	4.6
Depreciation and amortization									5.6	15.8
Funds from operations (FFO)									\$5.0	\$26.8

Intercompany

<i>(\$ millions, except per share amounts)</i>	Q1 • 2018	Q2 • 2018	Q3 • 2018	Q4 • 2018	Q1 • 2019	Q2 • 2019	Q3 • 2019	Q4 • 2019	Q1 • 2020	Q2 • 2020
Net earnings									\$2.6	(\$1.8)
Preferred share dividends									(16.8)	(16.7)
Change in contingent consideration asset									(3.3)	0.7
Funds from operations (FFO)									(\$17.5)	(\$17.8)